

FOR IMMEDIATE RELEASE

# Agentic Partner Group Joins the Tiger Tech Partner Network

**MONTREAL, January 26, 2026** – Tiger Tech, a leading provider of solutions for phone-driven sales and support teams, announced an expansion of its partner network, with the addition of Agentic Partner Group, a Silicon Valley-based boutique consultancy delivering AI go-to-market and customer support solutions.

Additionally, as part of the relationship, Tiger Tech has deployed AiVA, its AI voice agent, on Agentic's website and integrated it with HubSpot. AiVA is trained on custom parameters, qualifies inbound prospects and automatically books meetings in HubSpot for Agentic Partner Group to follow up on.

David Howard, Head of Marketing for Agentic Partner Group said, "Many buyers and prospective customers still want to engage with vendors by telephone, but most companies have phased that out as they seek to eliminate labor costs. The AiVA voice agent scales easily and cost-effectively with virtual agents who are all trained from the same source data and who deliver consistent call quality time and again."

"AiVA is built to solve common pain points in traditional call handling, including long wait times, staffing headaches, missed opportunities, and high operational costs," said Neil Groulx, President and Co-Founder of Tiger Tech. "Once deployed, virtual agents are available 24/7, reliable, and consistent."

The deployment extends Tiger Tech's successful track record of delivering telephony solutions for business process outsourcers (BPOs), business development centers (BDCs), contact centers, and direct-response teams. These organizations often need help managing overflow call handling, inbound surges, service scheduling, SLA-driven performance, and chargeback-related workflows.

Groulx added that automotive business development centers across North America are increasingly adopting AI-enabled assistants to provide around-the-clock responses for inquiries and appointment requests, with a smooth transition to human staff when a buyer is ready for a live conversation.

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## About Tiger Tech

Tiger Tech is a solutions partner for phone-driven sales and support teams. AiVA (pronounced “Ava”) is our AI voice agent. She answers, schedules, and resolves routine requests, integrating with your DMS, scheduler, CRM, and telephony via modern APIs, with built-in reporting that ties calls to bookings and revenue. AiVA supports multilingual interactions and can be configured to match your brand tone and workflow.

To learn more about AiVA and see a demonstration, visit <https://tigertech.io/> or call +1-415-233-4387

## **About Agentic Partner Group**

Agentic Partner Group offers tailored go-to-market (GTM) strategies and agentic AI solutions by leveraging data-driven insights and industry expertise to accelerate your business growth. Agentic Partner Group is a HubSpot solutions partner.

## **Media Contact**

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